

John E. Doe

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Dedicated and results-driven professional with an outstanding work ethic and a no-fail attitude.

SUMMARY OF QUALIFICATIONS

- FINRA License Series 6
- FINRA License Series 65
- Excellent Interpersonal Skills
- Analytical Approach
- Fast and Efficient Learner
- Strong Leader

PROFESSIONAL EXPERIENCE

The Floridian National Financial Group • Leon Florida

Financial Planner/Investment Advisor

October 2009 to Present

Work as a contractor to identify clients, build relationships, market services, and provide financial recommendations.

- Prospect and identify clients through networking and strategic marketing in order to develop long term business relationships.
- Conduct comprehensive financial analysis of client holding, using complex data services (Morningstar).
- Manage client relationships through effective communication and client approved presentations.
- Develop proper asset allocations for clients using models.
- Identify best in breed investments in order to beat major market indexes.

United States Army

Armor Officer

June 2006 to September 2009

- Perform duties as Platoon Leader in a Combined Arms Battalion of the 1st Brigade, 4th Infantry Division for an M1A2 SEP-equipped Tank Platoon.
- Responsible for the war-fighting readiness, discipline, morale, quality of life, and retention of 16 soldiers and the deployment readiness of their families.
- Responsible for the operational readiness of assigned equipment, including four main battle tanks, valued in excess of \$18 million.
- Responsible for tactical employment of the platoon during training and combat operations.
- Responsible for moving more than \$75 million worth of equipment, and 85 personnel to Baghdad, Iraq.
- Planned, executed, and supervised training; led a tank platoon in Baghdad, Iraq with great success.
- Planned, led, and executed over 160 independent combat operations in Central Iraq.
- Maintained an active SECRET Clearance.

Military Positions Held

- Assistant Operations Officer, FT. Hood, Texas 2009
- Tank Platoon Leader, Baghdad, Iraq 2008-2009
- Tank Platoon Leader, FT. Hood, Texas 2007-2008

MILITARY AWARDS AND ACCOMPLISHMENTS

- Bronze Star Medal Recipient
- Army Commendation Medal Recipient
- Joint Service Achievement Medal Recipient
- Valorous Unit Award Recipient
- National Defense Service Ribbon
- Army Service Ribbon

EDUCATION AND TRAINING

Military Education/Training

Commanders Safety Course, FT. Rucker, Alabama	2008
Scout Platoon Leaders Course, FT. Knox, Kentucky	2007
Basic Officers Leaders Course III, FT. Knox, Kentucky	2007
Basic Officers Leaders Course II, FT. Sill, Oklahoma	2006

Florida State University, Tallahassee, Florida

B.S. Organizational Leadership, 3.18 GPA	June 2006
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